



INTERNATIONAL TRADE SERVICES

GM CHAMBER EXPORT CONTACTS

Greater Manchester Chamber of Commerce has created an Export Contacts list to help you access specialised business support services when trading overseas.

When contacting a provider from this list, please ensure you mention you have been referred via the Chamber as members marked * offer preferential rates to Chamber members.

LOCALISATION SERVICES INCLUDING TRANSLATION AND INTERNATIONAL MARKETING

Companies included in this list are not in partnership with, or work in association with Greater Manchester Chamber of Commerce. All the companies listed below are members of the Chamber and their services are offered separately to those included in your Chamber membership. Greater Manchester Chamber of Commerce cannot guarantee the quality of the products or services offered by these companies and cannot verify the accuracy of the details provided.

FOR MORE INFORMATION: Visit our website: www.gmchamber.co.uk

CONTACT OUR TEAM:

exportbritain@gmchamber.co.uk 0161 393 4368 / 4369

Translation Companies

Animus Translation

Animus Translations provide translations of an impeccable quality. Our team of expert, professional translators all have post graduate qualifications in translation as standard and boast a vast array of expertise in their chosen specialist subjects. We have the ability to translate in to over 150 languages.

Languages: All Languages
Sectors: All Sectors
Contact Name: Nyx Whyte
Contact Number: 07968 969 953

Email Address: nyx.whyte@animustranslations.co.uk
Website: www.animustranslations.co.uk

Capita Translation and interpreting

Capita Translation and interpreting provides a wide range of language services to both public and private sector organisations. Their experience has helped a diverse range of businesses translate everything from websites and important documentation to software and digital files into more than 180 languages. Capita TI also provides interpreters if spoken language translation is required.

Languages: All Languages (180+)

Sectors: All Sectors

Contact Name: Amanda Davies

Contact Number: 0844887207

Email Address: amanda.davies@capita.co.uk

Website: https://www.capitatranslationinterpreting.com/

Cover People

Cover People provide written translation, in almost every language. Interpreting in almost every language with extensive experience in large events such as international conferences. They work with a number of well-known sports brands to help with product launches abroad. They also have a strong pool of translators in medicine, marketing, technical, sports related and literary

Cover People are offering a 20% discount to all GM Chamber members on their first translation

Languages: All Languages Sectors: All Sectors

Contact Name: Ciaran Simpson; Karla Jordan

Contact Number: 0161 209 3959

 ${\sf Email\ Address:\ ciaran@coverpeople.co.uk;\ karla@coverpeople.co.uk}$

We b site: www.coverpeople.co.uk

Express Language Solutions

With more than 10 years experience, express language services has an accomplished pool of professional translators and interpreters in excess of 150 languages, ELS has the knowledge and language expertise to ensure you receive a dedicated and personalised service for all your translation and interpreting requirements, whether you are in the public, private or voluntary sector.

Languages: All Languages
Sectors: All Sectors
Contact Name: Dina Railean
Contact Number: +44 (0) 161 737 2970
Email Address: elsltd@yahoo.co.uk

Website: www.expresslanguagesolutions.co.uk

LK Translations

If you are looking to grow your business in the international arena, we are here to help. Certified to ISO 17100:2015, the international standard for translation services, we provide language services that exceed customers' expectations in an on-demand, deadline-driven industry. With our team of highly-skilled native speaker translators who are specialists in your technical or commercial field, we communicate your local messages to your global markets so that you can increase your market share and profitability.

Languages: All Languages

Sectors: All Sectors, specialising in technical and commerical translation services

Contact Name: Louise Killeen Contact Number: 0161 653 1004

Email Address: louise.killeen@lktranslations.co.uk

Website: www.lktranslations.co.uk

Peak Translations

Whether you are aiming to grow your business overseas or dealing with international organisations to gather information, Peak Translations offers translation services across all areas to provide industry-experienced linguist in the following areas: Translation, Interpreting, Revision, Desktop Publishing and multimedia.

Languages: All Languages
Sectors: All Sectors
Contact Name: Beth Boorman
Contact Number: 01663 732074

Email Address: Elizabeth.boorman@peak-translations.co.uk

Website: www.peak-translations.co.uk

SEL Business Languages

SEL Business Languages helps you buy, sell, speak or trade internationally. Out of or into English, and other combinations.

Specialist translation services provider of over 50 languages. All listed at www.selbusinesslanguages.com/translation/. For your peace of mind, they are members of and adhere to the code of ethics of the UK's Chartered Institute of Linguists; are compliant with ISO 9001; and are fully insured.

Languages: All Languages
Sectors: All Sectors
Contact Name: Graeme McLeish
Contact Number: 01204 669766

Email Address: g.mcleish@selbusinesslanguages.com Website: www.selbusinesslanguages.com

International Marketing

Backbone IT Group

Backbone IT Group is the UK's leading expert in accessing Chinese online market. Providing hosting, web development, Baidu & WeChat marketing, we assist companies maximise the potential of China. Established for 20 years, the company also serve global and UK markets with web development and digital marketing services.

Backbone IT Group is an International Trade e-Export Adviser for the government's Department of International Trade, an associate members of Lancaster University's InfoLab21 ICT Group and is a MODX CMS accredited developer.

Markets: China
Contact Name: Richard Unwin
Contact Number: 01524 65533 / 0845 0573371
Email Address: richard.unwin@backboneitgroup.com
Website: www.backboneitgroup.com

DG Consultancy

A global sales and marketing agency that helps companies to develop their export and import potential. With over 20 years experience in the B2B and manufacturing sectors, nationally and internationally they operate at strategic and practical levels.

Services include: Feasibility study, market & competitor research, partner sourcing, identifying distributors or clients, trade show and exhibition practical advice and marketing support.

DG Consultancy is offering a free initial consultation to Chamber members.

Contact Name: Delphine Greenhalgh Email: info@dg-consultancy.co.uk Contact Number: 01706 658 004

Expo Stars Interactive Ltd.

A global trade show performance agency that helps companies to achieve exhibiting success at international trade shows through the provision of:

- 1. Expert Consultancy to help you plan and execute an effective exhibition strategy
- 2. Professional staff speaking the local language and fluent English that can proactively engage and qualify attendees at your stand
- 3. Tailored Exhibition Engagement training that upskills your team to generate more qualified sales leads.

Covering every major exhibition city across 53 countries. For all GM Chamber members wanting to get more from their next trade show exhibition, we offer a free initial consultation.

Contact name: Lee Ali Tel: +44 161 834 9478 Email: lee@expostars.com Website: www.expostars.com

Elrelo

Elrelo provide international digital marketing services in English and Chinese speaking countries.

** Elrelo offer discounted rates on translation and marketing services to all GMCC members as well as a further discount to those operating in the Charity sector**

Sector: Mainly the Charity sector but have experience in other sectors

Markets: China

Contact Name: Robert Illidge Contact Number: 07816270477 Email Address: rob@elrelo.com Website: www.elrelo.com

Go Live Global Limited

A 13 years young multi-award winning experiential marketing consultancy powering brands to success. With a special focus on the Indian Subcontient, we at Go Live offer services of market feasibility study, identifying local partners & distributors, planning presence in relevant trade shows & conferences and designing experiential marketing initiatives with a proven ROMI (Return on Marketing Investment) approach for all marketing investments in the country. Offering GM Chamber Members a free 30 minute consultation on how to build your business in India.

Contact Name: Mayur Mirwani CHIEF CHEERLEADER
Email: mayur@golivein.uk
Contact Number: 07707359164

IWS Web Services Ltd.

IWS Web Services Ltd are a new kind of agency offering the right services for the digital age. They offer market research, digital strategy, video marketing, social media marketing, measurement and analysis. IWS offers expert advice and service to companies doing business with Europe, West Balkans, Russia, Turkey, Azerbaijan.

Contact Name: Bistra Blazheva
Contact Number: 01663 763013 / 07739 320805
Email Address: bistra@iwsocialmedia.co.uk
Website: http://iwsocialmedia.co.uk/

Nublue

Nublue can provide support in and e commerce when expanding overseas

Contact Name: Katherine Bell
Contact Number: 0800 033 7074
Email Address: katherine.bell@nublue.co.uk
Website: www.nublue.co.uk

Resultz

Resultz provide advice on localisation and international marketing

Contact Name: Jeff Lewis
Contact Number: 0161 850 2772
Email Address: jeff@resultz.co.uk
Website: www.resultz.co.uk