



INTERNATIONAL TRADE SERVICES

GM CHAMBER EXPORT CONTACTS

Greater Manchester Chamber of Commerce has created an Export Contacts list to help you access specialised business support services when trading overseas.

When contacting a provider from this list, please ensure you mention you have been referred via the Chamber as members marked * offer preferential rates to Chamber members.

4: EXPORT CONSULTANTS, CONTROLS AND CERTIFICATES:

Companies included in this list are not in partnership with, or work in association with Greater Manchester Chamber of Commerce. All the companies listed below are members of the Chamber and their services are offered separately to those included in your Chamber membership. Greater Manchester Chamber of Commerce cannot guarantee the quality of the products or services offered by these companies and cannot verify the accuracy of the details provided.

FOR MORE INFORMATION: Visit our website: www.gmchamber.co.uk

CONTACT OUR TEAM:

exportbritain@gmchamber.co.uk 0161 393 4368 / 4369

AmiVet Exports

Service offering (Including details on any specific markets or sectors etc) - We are veterinary surgeons who advise on and sign export health certificates for the export of animal products all over the world. This includes meat products, dairy/milk/cheese products, hides, skins, eggs, fish, pet foods, laboratory, gelatin and many more.

Any member to member benefit you could potentially offer - We offer an advisory service to assess if an export is possible and can advise on matters such as export requirements, import permits, disease status, manufacturing and processing requirements and country of origin requirements.

Contact Name: Andrew Iveson Email: andrew@amivet.co.uk

Contact Number: 07765 642 273 or 0161 929 1887 Website: www.amivetexports.co.uk

Asia Task Force

The Asia Task Force is a network advisory group formed by business creators with their own companies in countries across Asia. We offer market understanding combined with expertise in finance, legal/regulatory matters and logistics gained from doing business. Our aim is to encourage and facilitate the market entry of UK companies into Asia. We provide consulting and are prepared to share the risk of your investment in a number of innovative ways.

Contact Name: David Wignall
Email: David.Wignall@AsiaTaskForce.org
Contact Number: +65 9621 8738, +44 748 2009003
Website: www.AsiaTaskForce.org

DG Consultancy

A global sales and marketing agency that helps companies to develop their export and import potential. With over 20 years experience in the B2B and manufacturing sectors, nationally and internationally they operate at strategic and practical levels.

Services include: Feasibility study, market & competitor research, partner sourcing, identifying distributors or clients, trade show and exhibition practical advice and marketing support.

DG Consultancy is offering a free initial consultation to Chamber members.

Contact Name: Delphine Greenhalgh Email: info@dg-consultancy.co.uk Contact Number: 01706 658 004

Department for International Trade

If you wish to be put in contact with the Department for International Trade please email exportbritian@gmchamber.co.uk.

Honeycomb Global Limited

With a focus on the markets in India, Honeycomb has an extensive understanding of the incentives and support available and most importantly the distribution systems to get your products in front of the end customer in a market of 50million businesses and 1.3 billion consumers. The company has extensive technical and commercial skills, a wide network and offices in Manchester, Cambridge and Bangalore. If you are thinking of the Indian market, get in touch. No charge for general discussion and advice, happy to talk.

Contact Name: Ron Smith
Email: ron.smith@honeycombglobal.com
Contact Number: 07789 259988
Website: www.honeycombglobal.com

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LNP China

There are many great business opportunities for UK companies China. However, rules and business practises in China are very different, causing intense difficulties for those caught unaware. LNP ensure you get set up and operate with easy with our full back office operational services, helping you import or export products, process payments, employ staff and complete all necessary registrations, so you can focus on the growth of your business in China.

Contact Name: Alex Phillips
E-mail: alex.phillips@Inpchina.com
Contact #: +44 01865-986757| M: +44 075-0172-9669
Website: www.Inpchina.com

Satona Consulting

A boutique management consultancy created by Roger Lamb, who has recently returned to Manchester after more than 20 years driving business development for consumer good companies overseas, primarily in emerging markets.

Satona Consulting offers SMEs, expert advice and guidance in creating new export markets with a focus on Russia, Eastern Europe and Asia.

The team focuses on a 'hands on', pragmatic approach to business development with the opportunity to follow through and implement recommended business plans.

Contact Name: Roger Lamb
Contact Number: 07483 245 286
Email Address: Rogerlamb@satonaconsulting.com

SparQ Philippine Business Tours

SparQ provides market entry solutions for companies looking to expand their business to the Philippines. Services include market visit packages (Business Tours), market research, due diligence, business matching and introductions. GM Chamber members can avail of a free consultation and a 10% discount on SparQ's Philippines Country Report.

Contact Name: Peter Burton
Email: peter.burton@sparqtours.com
Contact Number: +63 2 889 6258 or +63 920 961 4551
Email Address: peter.burton@sparqtours.com
Website: www.sparqtours.com