|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 1. **COMPANY DETAILS** | | | | | | | | | |
| **Registered Company Name** |  | | | | | | | | |
| **Company Contact** |  | | | | | | | | |
| **Position** |  | | | | | | | | |
| **Email** |  | | | | | | | | |
| **Website** |  | | | | | | | | |
| **Tel** |  | | | **Mobile** | | |  | | |
| **Address** |  | | | | | | | | |
| **City** |  | | | | | | | | |
| **Post Code** |  | | | | | | | | |
| **County** |  | | | | | | | | |
| **No. Employees** | 1-10 |  | *11-50* | |  | *51-200* |  | *201+* |  |
| **Are you a GM Chamber Member?** | Yes | | | | | | | |  |
| No | | | | | | | |  |
| **Company Registration Details** | Companies House registration No. | | | | |  | | | |
| HMRC VAT No. (if applicable) | | | | |  | | | |
| Registration Year | | | | | *YYYY* | | | |
| **What industry does your business belongs to (you can tick more than one industry):** | | | | | | | | | **X** |
| Services | | | | | | | | |  |
| Manufacturing | | | | | | | | |  |
| Engineering | | | | | | | | |  |
| Wholesale | Distribution (Buy and reselling) | | | | | | | | |  |
| **What Sector(s) your Business belongs to (You can tick more than one sector):** | | | | | | | | | **X** |
| Aerospace | | | | | | | | |  |
| Automotive | | | | | | | | |  |
| Chemical related products | | | | | | | | |  |
| Creative, ICT & Media | | | | | | | | |  |
| Construction & Property Development (e.g. Hospital, Housing, Commercial Development or other) | | | | | | | | |  |
| Business Consultancy | | | | | | | | |  |
| Education & Training | | | | | | | | |  |
| Energy & Environmental | | | | | | | | |  |
| Food and Drink | | | | | | | | |  |
| Healthcare / Life Sciences | | | | | | | | |  |
| Infrastructure (Ports, Airports, Roads, etc) | | | | | | | | |  |
| Legal & Financial Services | | | | | | | | |  |
| Logistics | | | | | | | | |  |
| Transport | | | | | | | | |  |
| Textile & Fashion | | | | | | | | |  |
| Retail / Consumer products | | | | | | | | |  |
| Recruitment Services | | | | | | | | |  |
| Other (please specify): | | | | | | | | |  |
| **Provide a comprehensive description of the products and/or services you are looking to export to or import from Overseas** | e.g. Provide examples of the type of applications your product/service has | | | | | | | | |
| **SITC Code** | Can you provide the tariff codes under which you normally export and/import products?  Export:  Import: | | | | | | | | |

| 1. **PARTNER REQUEST TYPE** | **X** |
| --- | --- |
| I am new to exporting or inexperienced exporter looking for an overseas partner, buyer, distributor or agent |  |
| I am new to importing or inexperienced importer looking for an overseas partner, supplier or service provider |  |
| I am an experienced exporter looking for a partner, buyer, distributor or agent overseas |  |
| I am an experienced importer looking for a supplier or service provider overseas |  |
| I am an UK company looking for outward investment and/or joint venture opportunities overseas |  |
| I am an organisation acting on behalf of an UK company\* |  |
| **Please provide more information about the type of partner you are searching (Mandatory)** | |
| *Examples:*  *Export Food and Drink - Looking for Lead Distributors or Buyers contacts at large supermarkets/big retail chains.*  *Business Consultancy: Looking for partner for joint venture and/or for joint international bid development*  *Import Textile & Clothing - Looking for a partnership abroad to outsource manufacturing of women apparel.* | |

*\*If you are acting on behalf of a company, please ensure to enclose a letterhead signed letter from the company’s authorised representative indicating you have been appointed to act on their name. This letter should be current (no older than the last 6 months)*

|  |  |  |
| --- | --- | --- |
| 1. **MARKETS OF INTEREST** | | |
| **Please tell us what markets are you looking at & why (please choose a max of 3 countries)** | *Country 1:*  *Country 2:*  *Country 3:*  *Provide explanation why:* | |
| **Are the above countries, new markets for your business?** | Yes |  |
| No |  |
| Some of them (Please specify) |  |
| **Have you had any experience exporting or importing from/to other markets before?** | **Exporting:** [provide name of the ones you have had experience on]. If none, then please just leave it as ‘Not applicable’. | |
| **Importing:** [provide name of the ones you have had experience on]. If none, then please just leave it as ‘Not applicable’. | |

|  |  |
| --- | --- |
| 1. **OTHER INTERNATIONAL TRADE SUPPORT** | |
| * 1. **Would you be interested on a FREE International Trade Assessment by our International Trade Team?** | **X** |
| Yes |  |
| No |  |
| * 1. **Have you ever worked with the Department for International Trade (formerly known as UK Trade and Investment- UKTI)?** | **X** |
| Yes |  |
| No |  |
| I don’t know/ don’t remember |  |
| * 1. **If you have, tell us how long ago?** | **X** |
| Less than 2 years |  |
| More than 2 years |  |
| * 1. **Please tell us if you will be interested in hearing about any of GM Chamber’s International Trade Services** | **X** |
| GM Chamber Foreign Exchange (Saving you £££ if selling or buying from overseas and using other currencies)\* |  |
| Chamber Export Sure (Credit Export Insurance) – Ensuring you are getting paid\* |  |
| Accredited International Trade Training Courses - Imports/Exports (Discount for members) |  |
| Export Documentation (Members get up to 50% off in most export documentation) |  |
| Access to In-depth Export Support & Funding via the Department for International Trade (formerly known as UKTI) |  |
| Letters of Credit |  |
| Business Contacts Services (Access to chamber members offering accountancy, legal, translation, international marketing and more)\* |  |
| Overall Chamber membership |  |
| Other? Please specify: |  |
| None of the above |  |
| **4.6 Would you like to be added in our international trade mailing list to keep up to date with latest events, business opportunities, trade missions and useful information about international trade?** | **X** |
| Yes |  |
| No |  |

***\*Services exclusive for Greater Manchester Chamber members only***