# **GMCC INTERNATIONAL TRADE ASSOCIATE CURRICULUM VITAE**

**INTERESTED IN: BEING AN EXPERT \_\_\_ BEING A TRAINER \_\_\_**

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| 1. PERSONAL DETAILS | |
| FIRST NAME |  |
| SURNAME |  |
| DATE & PLACE OF BIRTH |  |
| NATIONALITY(IES) |  |
| Years of Working Experience (International Trade) |  |
| HOME ADDRESS | Postcode:  Country: |

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| 1. EDUCATION AND RELEVANT TRAINING | |
| Institute (From MM/YY to MM/YY) | **Title or Certificate Obtained** |
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| 1. LANGUAGE SKILLS (1 to 5, with 1 Being Excellent/Native and 5 Basic Knowledge) | | | |
| Language | **Reading** | **Written** | **Spoken** |
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| 1. MEMBERSHIP OF RELEVANT PROFESSIONAL ORGANISATIONS | |
| Institute | **From MM/YY to MM/YY** |
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| 1. SPECIFIC EXPERIENCE IN INTERNATIONAL MARKETS OR UK | |
| Country | **From MM/YY to MM/YY** |
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| 1. SPECIFIC SECTORS OF EXPERTISE (tick which sector and industry) | | | |
|  | **Engineering & Manufacturing** | **Services** | **Distribution or Wholesale** |
| Aerospace |  |  |  |
| Agriculture, Horticulture & Fisheries |  |  |  |
| Automotive |  |  |  |
| Biotechnology & Pharmaceutical products |  |  |  |
| Business & Consumer Services |  |  |  |
| Chemicals |  |  |  |
| Clothing, Shoes & Accessories |  |  |  |
| Creative & Media |  |  |  |
| Defense & Security |  |  |  |
| Education & Training |  |  |  |
| Electronics & IT Hardware |  |  |  |
| Energy & Environment including renewable energy |  |  |  |
| Food and Drink |  |  |  |
| Healthcare & Medical Devices |  |  |  |
| Household goods (e.g. furniture, kitchenware, bedding, electronics) |  |  |  |
| ICT |  |  |  |
| Jewellery & Giftware |  |  |  |
| Legal & Financial Services |  |  |  |
| Leisure & Tourism |  |  |  |
| Life Sciences |  |  |  |
| Machinery & Equipment cross sectors |  |  |  |
| Marketing Services |  |  |  |
| Mechanical, Electrical & Process Engineering |  |  |  |
| Mining |  |  |  |
| Oil & Gas |  |  |  |
| Port & Logistics |  |  |  |
| Software and Computer Services |  |  |  |
| Storage & Packaging |  |  |  |
| Textile, Interior Textiles & Carpets |  |  |  |
| Translation |  |  |  |
| Waste Management |  |  |  |
| Water Management |  |  |  |
| Wellbeing & Beauty |  |  |  |
| Other? (Please specify) |  |  |  |

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| 1. KEY AREAS OF INTERNATIONAL TRADE SPECIALISM (click the ones you have and/or add any relevant as well) | |
| B2B Matchmaking |  |
| Customs and Documentation |  |
| E-commerce / Website Optimization |  |
| Export Licenses |  |
| Foreign Exchange – International Trade Currency |  |
| General Export/Import Advice |  |
| Identifying routes to markets |  |
| Intellectual Property, Trademarks, Patents |  |
| International Exhibitions |  |
| International Law & Regulations (e.g. Trade Agreements, tariffs, export/import barriers, etc) |  |
| International Marketing |  |
| International Pricing |  |
| International Trade Strategy |  |
| Language & Business Culture |  |
| Logistics / Freight Management – how to get goods to market |  |
| Managing Agents & Distributors |  |
| Market Research & Entry |  |
| Mergers, Acquisitions and Joint Ventures |  |
| Methods of Payment (e.g. Letters of Credit) |  |
| Packaging & Labelling Regulations |  |
| Risk Management |  |
| Setting up an export/import office/ unit or business |  |
| Setting up operations overseas |  |
| Other (Please specify) |  |

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| 1. PREVIOUS EMPLOYMENT & PROFESSIONAL EXPERIENCE (INCLDUING SHORT/LONG TERM PROJECTS) | | | | |
| Dates (From MM/YY to MM/YY) | **Place** | **Company/Organization** | **Job Title/Function** | **Key Achievements** |
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| 1. OTHER USEFUL AND RELEVANT INFORMATION (E.G. PUBLICATIONS, SKILLS, OTHER QUALIFICATIONS) |
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| 1. REFERENCES (Please provide at least 2 references from the last 3 years) | |
| Company Name:  Contact Name:  Job Title:  Email:  Address:  Nature of your role/involvement: |  |
| Company Name:  Contact Name:  Job Title:  Email:  Address:  Nature of your role/involvement: |  |

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| 1. GENERAL DATA PROTECTION REGULATION – PERMISSION | |
| A new updated version of GDPR is coming into force on the 25th May 2018, we require to have explicit permission from individuals to keep their personal details in our systems to contact them with information, products or services that are relevant to them. | |
| I, the undersigned, agree for the GM Chamber to keep my personal details for becoming a GMCC International Trade Associate. | **Signature:**  Date: DD/MM/YYYY |

**Please send a scanned and word copy of your CV to** [**exportbritain@gmchamber.co.uk**](mailto:exportbritain@gmchamber.co.uk) **under the subject line: GMCC Associate – EOI**