



Greater Manchester  
Chamber of Commerce  
Connect. Communicate. Create.



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## INTERNATIONAL TRADE SERVICES

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### GM CHAMBER EXPORT CONTACTS

Greater Manchester Chamber of Commerce has created an Export Contacts list to help you access specialised business support services when trading overseas.

When contacting a provider from this list, please ensure you mention you have been referred via the Chamber as members marked \* offer preferential rates to Chamber members.

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### 4: EXPORT CONSULTANTS, CONTROLS AND CERTIFICATES:

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Companies included in this list are not in partnership with, or work in association with Greater Manchester Chamber of Commerce. All the companies listed below are members of the Chamber and their services are offered separately to those included in your Chamber membership. Greater Manchester Chamber of Commerce cannot guarantee the quality of the products or services offered by these companies and cannot verify the accuracy of the details provided.



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**FOR MORE INFORMATION:**  
Visit our website: [www.gmchamber.co.uk](http://www.gmchamber.co.uk)

**CONTACT OUR TEAM:**  
[exportbritain@gmchamber.co.uk](mailto:exportbritain@gmchamber.co.uk) 0161 393 4368 / 4369

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### **AmiVet Exports**

Service offering (Including details on any specific markets or sectors etc) - We are veterinary surgeons who advise on and sign export health certificates for the export of animal products all over the world. This includes meat products, dairy/milk/cheese products, hides, skins, eggs, fish, pet foods, laboratory, gelatin and many more.

Any member to member benefit you could potentially offer - We offer an advisory service to assess if an export is possible and can advise on matters such as export requirements, import permits, disease status, manufacturing and processing requirements and country of origin requirements.

Contact Name: Andrew Iveson

Email: [andrew@amivet.co.uk](mailto:andrew@amivet.co.uk)

Contact Number: 07765 642 273 or 0161 929 1887

Website: [www.amivetexports.co.uk](http://www.amivetexports.co.uk)

### **DG Consultancy**

A global sales and marketing agency that helps companies to develop their export and import potential. With over 20 years experience in the B2B and manufacturing sectors, nationally and internationally they operate at strategic and practical levels.

Services include: Feasibility study, market & competitor research, partner sourcing, identifying distributors or clients, trade show and exhibition practical advice and marketing support.

DG Consultancy is offering a free initial consultation to Chamber members.

Contact Name: Delphine Greenhalgh

Email: [info@dg-consultancy.co.uk](mailto:info@dg-consultancy.co.uk)

Contact Number: 01706 658 004

### **Department of International Trade**

If you wish to be put in contact with the Department of International Trade please email [exportbritain@gmchamber.co.uk](mailto:exportbritain@gmchamber.co.uk).

### **Satona Consulting**

A boutique management consultancy created by Roger Lamb, who has recently returned to Manchester after more than 20 years driving business development for consumer good companies overseas, primarily in emerging markets.

Satona Consulting offers SMEs, expert advice and guidance in creating new export markets with a focus on Russia, Eastern Europe and Asia.

The team focuses on a 'hands on', pragmatic approach to business development with the opportunity to follow through and implement recommended business plans.

Contact Name: Roger Lamb

Contact Number: 07483 245 286

Email Address: [Rogerlamb@satonaconsulting.com](mailto:Rogerlamb@satonaconsulting.com)

### **SparQ Philippine Business Tours**

SparQ provides market entry solutions for companies looking to expand their business to the Philippines. Services include market visit packages (Business Tours), market research, due diligence, business matching and introductions. GM Chamber members can avail of a free consultation and a 10% discount on SparQ's Philippines Country Report.

Contact Name: Peter Burton

Email: [peter.burton@sparqtours.com](mailto:peter.burton@sparqtours.com)

Contact Number: +63 2 889 6258 or +63 920 961 4551

Email Address: [peter.burton@sparqtours.com](mailto:peter.burton@sparqtours.com)

Website: [www.sparqtours.com](http://www.sparqtours.com)