Greater Manchester Chamber of Commerce

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| :---: | :---: | :---: | :---: |
| ALL MODES |  |  |  |
| OF TRANSPORT | EXPORTER | IMPORTER | DELIVERY |
| EXW Ex-works | $\square$ | RESPONSIBLE FOR IMPORT \& EXPORT CUSTOMS CLEARANCE | Named Place |
| FCA Free Carrier | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Named Place |
| CPT Carriage Paid To | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Agreed Destination |
| CIP Carriage and Insurance Paid To | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Agreed Destination |
| DPU Deliver at Place Unloaded | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE |  | Agreed Destination |
| DAP Deliver at Place | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Agreed Destination |
| DDP Delivered Duty Paid | EXPORTER RESPONSIBLE FOR EXPORT \& IMPORT CUSTOMS CL |  | Agreed Destination |
| SEA AND INLAND WATERWAYS ONLY |  |  |  |
| FAS Free Alongside Ship | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Named Loading Port |
| FOB Free on Board | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | On Board Ship |
| CFR Cost and Freight | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Named Destination Port |
| CIF Cost, Insurance and Freight | EXPORTER RESPONSIBLE FOR EXPORT CUSTOMS CLEARANCE | IMPORTER RESPONSIBLE FOR IMPORT CUSTOMS CLEARANCE | Named Destination Port |

