



INTERNATIONAL TRADE SERVICES

GM CHAMBER EXPORT CONTACTS

Greater Manchester Chamber of Commerce has created an Export Contacts list to help you access specialised business support services when trading overseas.

When contacting a provider from this list, please ensure you mention you have been referred via the Chamber as members marked * offer preferential rates to Chamber members.

4: EXPORT CONSULTANTS, CONTROLS AND CERTIFICATES:

Companies included in this list are not in partnership with, or work in association with Greater Manchester Chamber of Commerce. All the companies listed below are members of the Chamber and their services are offered separately to those included in your Chamber membership. Greater Manchester Chamber of Commerce cannot guarantee the quality of the products or services offered by these companies and cannot verify the accuracy of the details provided.

FOR MORE INFORMATION: Visit our website: www.gmchamber.co.uk

exportbritain@gmchamber.co.uk 0161 393 4368 / 4369

AmiVet Exports

Service offering (Including details on any specific markets or sectors etc) - We are veterinary surgeons who advise on and sign export health certificates for the export of animal products all over the world. This includes meat products, dairy/milk/cheese products, hides, skins, eggs, fish, pet foods, laboratory, gelatin and many more.

Any member to member benefit you could potentially offer - We offer an advisory service to assess if an export is possible and can advise on matters such as export requirements, import permits, disease status, manufacturing and processing requirements and country of origin requirements.

Contact Name: Andrew Iveson Email: andrew@amivet.co.uk Contact Number: 07765 642 273 or 0161 929 1887 Website: www.amivetexports.co.uk

Asia Task Force

The Asia Task Force is a network advisory group formed by business creators with their own companies in countries across Asia. We offer market understanding combined with expertise in finance, legal/ regulatory matters and logistics gained from doing business. Our aim is to encourage and facilitate the market entry of UK companies into Asia. We provide consulting and are prepared to share the risk of your investment in a number of innovative ways.

Contact Name: David Wignall Email: David.Wignall@AsiaTaskForce.org Contact Number: +65 9621 8738, +44 748 2009003 Website: www.AsiaTaskForce.org

Carroll Consulting

Make sure you make the most of Brexit and continue to build your business presence in Europe. We could be your market research and communications partner for Germany and Austria.

We can analyse your market in Germany and/or Austria and inform you of the potential for success for your product or service. We will iron out any uncertainties on this opportunity for business success in Germany and/or Austria. We can research your market and provide you with value-added information from which you can take a more levelled, positive decision. And if that decision should be to invest in bringing your product or service to the German-speaking markets, we can be here for you every step of the way in providing a proposal on the route to market and an in-depth communications plan.

> Contact name: John Carroll Email: info@carrollconsulting.eu Contact number: +49 170 38 78 727 Website: www.makingthemostofbrexit.com

DG Consultancy

A global sales and marketing agency that helps companies to develop their export and import potential. With over 20 years experience in the B2B and manufacturing sectors, nationally and internationally they operate at strategic and practical levels.

Services include: Feasibility study, market & competitor research, partner sourcing, identifying distributors or clients, trade show and exhibition practical advice and marketing support.

 DG Consultancy is offering a free initial consultation to Chamber members.

Contact Name: Delphine Greenhalgh Email: info@dg-consultancy.co.uk Contact Number: 01706 658 004

Department for International Trade

If you wish to be put in contact with the Department for International Trade please email exportbritian@gmchamber.co.uk.

GM CHAMBER EXPORT CONTACTS. 4: EXPORT CONSULTANTS, CONTROLS AND CERTIFICATES

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EBF CONSULTING SL

EBF Consulting SL is a well established english-speaking Tax, Accounting and Business Consultancy licensed in Spain since 1999. Striving to encourage international commerce and investment primarily between Spain and the UK, EBF has a qualified team to provide expert advice. With the head office located in the Canaries, this also provides a benefit for those companies seeking integral advice on the fiscal incentives in the Canary Islands (ZEC and RIC), which EBF actively promotes together with the Canarian Government Investment Organisations.

> Email: admin@ebfconsulting.com Contact Number: 0034928513311 Website: www.ebfconsulting.com

Honeycomb Global Limited

With a focus on the markets in India, Honeycomb has an extensive understanding of the incentives and support available and most importantly the distribution systems to get your products in front of the end customer in a market of 50million businesses and 1.3 billion consumers. The company has extensive technical and commercial skills, a wide network and offices in Manchester, Cambridge and Bangalore. If you are thinking of the Indian market, get in touch. No charge for general discussion and advice, happy to talk.

> Contact Name: Ron Smith Email: ron.smith@honeycombglobal.com Contact Number: 07789 259988 Website: www.honeycombglobal.com

Satona Consulting

A boutique management consultancy created by Roger Lamb, who has recently returned to Manchester after more than 20 years driving business development for consumer good companies overseas, primarily in emerging markets. Satona Consulting offers SMEs, expert advice and guidance in creating new export markets with a focus on Russia, Eastern Europe and Asia.

The team focuses on a 'hands on', pragmatic approach to business development with the opportunity to follow through and implement recommended business plans.

Contact Name: Roger Lamb Contact Number: 07483 245 286 Email Address: Rogerlamb@satonaconsulting.com