



# INTERNATIONAL TRADE SERVICES

### GM CHAMBER EXPORT CONTACTS

Greater Manchester Chamber of Commerce has created an Export Contacts list to help you access specialised business support services when trading overseas.

When contacting a provider from this list, please ensure you mention you have been referred via the Chamber as members marked \* offer preferential rates to Chamber members.

## LOCALISATION SERVICES INCLUDING TRANSLATION AND INTERNATIONAL MARKETING

Companies included in this list are not in partnership with, or work in association with Greater Manchester Chamber of Commerce. All the companies listed below are members of the Chamber and their services are offered separately to those included in your Chamber membership. Greater Manchester Chamber of Commerce cannot guarantee the quality of the products or services offered by these companies and cannot verify the accuracy of the details provided.

FOR MORE INFORMATION: Visit our website: www.gmchamber.co.uk CONTACT OUR TEAM: exportbritain@gmchamber.co.uk 0161 393 4350 / 4355

#### **Translation Companies**

#### Accent Language Solutions

Accent Language Solutions is the perfect language service provider to help you to grow your business overseas and to communicate with your clients in their own language. Working with mother tongue, fully qualified linguists, we offer the highest quality translations and interpreters both here in the UK and overseas. We offer sworn and certified translations. Our services include translation, interpreting, proofreading and transcription.

Languages: All Languages Sectors: All sectors Contact: Louise Bamford Contact Number: 01704 821262 Email: louise@accentlanguagesolutions.co.uk Website: www.accentlanguagesolutions.co.uk

#### **Capita Translation and interpreting**

Capita Translation and Interpreting (Capita TI) is a leading global language services supplier, with a strong focus on innovation and technology. We are part of Capita plc, the UK's leading provider of business process management and integrated professional support service solutions. Our mission is to combine innovative people, process and technology, to enable our clients to communicate with anyone, anywhere.

We offer a wide range of professional translation and interpreting services, including website localisation, document translation, face-to-face & remote interpreting, voiceover & subtitling and multilingual SEO, in over 180 languages. Our innovative language technology suite provides a fully secure end-to-end process, maintaining the security & quality of our translations, whilst delivering cost-savings from the automation of tasks.

Languages: All languages

Sectors: All sectors (specialists in digital marketing/website, manufacturing/technical, legal/financial, e-Learning/

training) Contact name: Alan Urmston Contact number: +44 (0) 7599 547710 Email address: Alan.Urmston@capita.co.uk Website: https://www.capitatranslationinterpreting.com/

#### **Debonair Languages**

Debonair Languages provide translation and interpretation for the public and private sectors offering more than 400 languages thanks to more than 2,000 linguists based all over the UK. We exist to connect people through language. Our translators understand the source language and the culture of the country where the text originated. At Debonair Languages, we believe that linguistic and cultural skills are critical, the strength of our brilliant translators is the ability to be accurate in the target language.

Languages: More than 400 (specialists in rare languages) Sectors: All sectors Contact: Stuart McGuire Contact number: 01204 290125 E-mail:stuart@debonairlanguages.com

Website: www.debonairlanguages.com

#### **Express Language Solutions**

With more than 10 years experience, express language services has an accomplished pool of professional translators and interpreters in excess of 150 languages, ELS has the knowledge and language expertise to ensure you receive a dedicated and personalised service for all your translation and interpreting requirements, whether you are in the public, private or voluntary sector.

Languages: All Languages Sectors: All Sectors Contact Name: Dina Railean Contact Number: +44 (0) 161 737 2970 Email Address: elsItd@yahoo.co.uk Website: www.expresslanguagesolutions.co.uk

#### **LK Translations**

If you are looking to grow your business in the international arena, we are here to help. Certified to ISO 17100:2015, the international standard for translation services, we provide language services that exceed customers' expectations in an on-demand, deadline-driven industry. With our team of highly-skilled native speaker translators who are specialists in your technical or commercial field, we communicate your local messages to your global markets so that you can increase your market share and profitability.

Languages: All Languages Sectors: All Sectors, specialising in technical and commerical translation services Contact Name: Louise Killeen Contact Number: 0161 653 1004 Email Address: louise.killeen@lktranslations.co.uk Website: www.lktranslations.co.uk

#### **Peak Translations**

Whether you are aiming to grow your business overseas or dealing with international organisations to gather information, Peak Translations offers translation services across all areas to provide industry-experienced linguists in the following areas: Translation, Interpreting, Revision, Desktop Publishing and multimedia. Backed up by our ISO 9001:2015 and 17100:2015 Quality Assured procedures covering all areas of our business, we are confident our language services will help to win more contracts, build international supplier networks and grow your business worldwide.

Languages: All Languages Sectors: All Sectors Contact Name: Beth Boorman Contact Number: 01663 732074 Email Address: projects@peak-translations.co.uk Website: www.peak-translations.co.uk

#### **The Translation People**

The Translation People helps businesses communicate with global audiences in order to take full advantage of international opportunities. It serves companies in a wide range of sectors, including healthcare, engineering, manufacturing, insurance and finance.

Offering more than 250 language combinations and using specialist translation technology, its nearly 4,500 professional translators work on projects such as websites, marketing material, corporate communications, software, technical manuals, contracts and videos.

The company employs over 40 staff across its headquarters in Greater Manchester and offices in London, Birmingham, Glasgow, Paris, Bonn and Boston, USA.

Contact Name: Alan White Number: 0161 482 8228 Email: alan.white@thetranslationpeople.com Website: www.thetranslationpeople.com

#### International Marketing

#### Backbone IT Group

Backbone IT Group is the UK's leading expert in accessing Chinese online market. Providing hosting, web development, Baidu & WeChat marketing, we assist companies maximise the potential of China. Established for 20 years, the company also serve global and UK markets with web development and digital marketing services.

Backbone IT Group is an International Trade e-Export Adviser for the government's Department of International Trade, an associate members of Lancaster University's InfoLab21 ICT Group and is a MODX CMS accredited developer.

Markets: China Contact Name: Richard Unwin Contact Number: 01524 65533 / 0845 0573371 Email Address: richard.unwin@backboneitgroup.com Website: www.backboneitgroup.com

#### **DG Consultancy**

A global sales and marketing agency that helps companies to develop their export and import potential. With over 20 years experience in the B2B and manufacturing sectors, nationally and internationally they operate at strategic and practical levels.

Services include: Feasibility study, market & competitor research, partner sourcing, identifying distributors or clients, trade show and exhibition practical advice and marketing support.

DG Consultancy is offering a free initial consultation to Chamber members.

Contact Name: Delphine Greenhalgh Email: info@dg-consultancy.co.uk Contact Number: 01706 658 004

#### **Expo Stars Interactive Ltd**

A global trade show performance agency that helps companies to achieve exhibiting success at international trade shows through the provision of:

1. Expert Consultancy to help you plan and execute an effective exhibition strategy

2. Professional staff speaking the local language and fluent English that can proactively engage and qualify attendees at your stand

3. Tailored Exhibition Engagement training that upskills your team to generate more qualified sales leads.

Covering every major exhibition city across 53 countries. For all GM Chamber members wanting to get more from their next trade show exhibition, we offer a free initial consultation.

Contact name: Lee Ali Tel: +44 161 834 9478 Email: lee@expostars.com Website: www.expostars.com

#### **IWS Web Services Ltd**

IWS Web Services Ltd are a new kind of agency offering the right services for the digital age. They offer market research, digital strategy, video marketing, social media marketing, measurement and analysis. IWS offers expert advice and service to companies doing business with Europe, West Balkans, Russia, Turkey, Azerbaijan.

Contact Name: Bistra Blazheva Contact Number: 01663 763013 / 07739 320805 Email Address: bistra@iwsocialmedia.co.uk Website: http://iwsocialmedia.co.uk/

#### Nublue

Nublue is an ecommerce agency which provides web design, development and hosting services. We are a Magento Professional partner and specialise in creating beautiful, technically excellent and conversion-focussed ecommerce websites with expertly managed superfast hosting as standard. We help established B2C and B2B online retailers to grow.

Contact Name: Brian Sheldon Contact Number: 0800 033 7074 Email Address: hello@nublue.co.uk Website: https://www.nublue.co.uk

#### Resultz

Resultz provide advice on localisation and international marketing

Contact Name: Jeff Lewis Contact Number: 0161 850 2772 Email Address: jeff@resultz.co.uk Website: www.resultz.co.uk