INTERNATIONAL BUSINESS OPPORTUNITIES

This opportunities are source via third parties, therefore we can not guarantee accuracy or whether the opportunity is still active. We do endeavour to update these constantly and should you have interest in a particular listing for any of the opportunities, please email exports@prahachamber.co.uk

IT No.	Country or Region	Sector	Bid Type	Opportunity for	Short Description	Expires on
IT1	Russia	Automotive / Mechanical Electrical & Electronics	Export	British Companies only	**Metal processing equipment** - A large vehicle manufacturer needs metal processing equipment, advanced engineering equipment. Equipment and components needed includes, but is not limited to: laser welding equipment	31-Mar-19
IT2	New Zealand	Construction	Public Sector	British Companies only	**New Zealand - Housing Construction** - A government agency is looking for organizations who can undertake the detailed design and construction of residential dwellings.	19-Apr-20
IT3	Hong Kong	Clothing, Footwear & Fashion, Jewellery	Private Sector	British Companies only	**Hong Kong - Fashion and luxury goods for online retailer** - The social and ecommerce app Goop is looking for fashion and luxury goods from the UK. Goop, a leading fashion and beauty marketplace in Hong Kong, is seeking goods from the UK to sell on its platform. Goop is looking for a number of various product categories, including	30-Jun-20
IT4	Nigeria	Oil and Gas Services	Export	British Companies only	**Manufacturers of speciality organic chemicals** - A company that has been in operation for 24 years supplying chemical products for the treatment of oil, gas and water require a manufacturer of speciality organic chemicals and solvents. Including: Biocides, Corrosion Inhibitors, De-Foamers, Emulsifiers, Foamers, Rig Washes, Scale Inhibitors, Hydrogen Sulphide Scavengers, Formulated Emulsion Breakers, Paraffin Inhibitors (including Solvents and Dispersants) and De-Oilers / Water Clarifiers.	01-Jul-20
IT5	Democratic Republic of the Congo	Mining /	Export / Investment	British Companies only	**Cooperative of artisanal Ore (raw gold/tantalum/tantalum products & others)** and looking for investors for equipment to refine ore, to cut &polish diamond and gemstones. . quantity of ore is up to a minimum of up to 100kg per month.	Ongoing
IT6	International	Science and Technology	Export	British Companies only	**Science & Technology Facilities Council Opportunities Service** - Service that alerts and helps businesses win tenders at international science projects such as CERN and ESS in Sweden. Please email us at export.britain@prahachamber.co.uk	Ongoing
IT8	Indonesia	Creative and Media, Financial and Professional Services	Export	British Companies only	**Graphic Design Services** - A global entity is looking for a company to provide graphic design support services for its communication materials. You must be able to develop creative content, provide advice in design concepts, help with the production process, provide editorial support and help with design layout and visual imaginery. The design services may be used for donor visibility materials, official publications, websites and social media. Please email us at export.britain@prahachamber.co.uk.	15-Mar-19
IT9	Singapore	Business and Consumer Services, Financial Services, Insurance Services, Software and computer services	Export	British Companies only	**Life Insurance technology** - A large company is looking for innovative solutions. You must be able to provide a technology solution that allows customers to access and monitor their policy portfolio, access and manage claims ,payments, personal data, beneficiary access nominations, policies and notifications. It should allow the insurance company to integrate external data sources in marketing and sales to know its customers better, manage business development, highlight and compare against competitor products, forecast performance of financial consultants, automate commission calculations and allow dynamic incentives, have one file format for bulk payments, automate reconciliation, track transfers in real-time, easily track and identify inbound premium payments without policy numbers or unique identifiers, automate and manage employee benefits business and improve automation of sales leads for financial consultants. The company is interested in working with companies in the following industries: Fintech, InsurTech, Healthtech, MedTech. You should have a proven track record in creating solutions that can be applied at scale and speed, a solid product set and an existing customer base or secured funding. Please email us at export.britain@prahachamber.co.uk.	22-Mar-19
IT10	Singapore	Clothing, Footwear and Fashion, Giftware, Jewellery and Tableware, Household Goods, Furniture and Furnishings, Retail and Luxury	Export	British Companies only	**Home, Fashion and Beauty Products** - Lift and Pick , a Singaporean marketplace seeks UK frameworn, fashion and beauty products for its English marketplace. You should be able to supply low to mid price products in clothing, bags, fashion accessories, home decoration and beauty products. It targets customers comprised mainly of 25 to 35 years old working adults and trend setters. Please email us at export.britain@prahachamber.co.uk.	03-Jun-19
IT11	South Africa	Creative and Media, Software and Computer Services	Export	British Companies only	**Website design Consultancy** - A global entity is looking for a company to provide website graphic design and maintenance services. You must be able to remove outdated content including text and images, update the website's content and functionality, provide infographic information visualisation products to disseminate data analysis, host the website and maintain it, make improvements to the website's functionality. The Type of infographics can include slideshows, charts, tables, figures and maps. Please email us at export.britain@prahachamber.co.uk.	15-Mar-19
IT12	Colombia	Chemicals, Healthcare and Medical	Export	British Companies only	**Surgical Hygiene products** - A distributor wants to strengthen its portfolio by representing UK surgical hygiene companies. You should be able to supply: surgical hygiene products in any presentations from 30ml to a gallon, surgical soap based on 2% and 4% Chlorhexidine gluconate, dispensers for soap or solution with a disposable valve, preferable in liquid and foam. Please email us at export.britain@prahachamber.co.uk	30-Mar-19
IT13	Czech Republic	Education and Training, Financial and Professional Services	Export	British Companies only	**Learning Programme** - A global entity needs a consultancy to develop an educational course for its staff members. You must be able to deliver courses on: Online modules that focus on concepts and knowledge, Real-life studies and simulations that focus on skills. The course should cover aspects such as: Global and regional urbanisation trends, Urban environment characteristics, Service provision and governance, Financing opportunities for services, The political economy, Previous work in urban areas. The purpose is to provide staff with the knowledge and skills to help them to change from working in rural areas to urban environment. Please email us at export.britain@prahachamber.co.uk.	18-Mar-19
IT14	Czech Republic	Giftware, Jewellery and Tableware, retail and Luxury	Export	British Companies only	**Toys** - A co.co is looking for a supplier of stuffed animal toys and other toy souvenirs. You should be able to supply: - stuffe toys and Plastic or rubber toys souvenirs. The products should have an animal design on them. Please email us at export.britain@prahachamber.co.uk.	26-Mar-19
IT15	Czech Republic	Software and Computer Services	Export	British Companies only	**Digital Onboarding Services** - A bank is looking for financial technology providers. A secure financial technology providers that could provide digital onboarding services. The bank is based in the Czech Republic, has more than 670,000 clients and has servers based within the EU. Please email us at export.britain@prahachamber.co.uk.	31-Mar-19
IT16	Czech Republic	Household goods, Furniture and Furnishing, Textiles, Interior, Textiles and Carpets	Export	British Companies only	**Carpet and Rugs** - An e-shop is looking for new suppliers of carpets and rugs. You should be able to supply: Classical and trendy rugs, Carpets. The shop is based in Prague, it has over 5 million registered customers in 5 Central and Eastern Europe countries, it sells through flash sales which could be repeated and through longer term co-operation. It is a significant player on the market and uses TV adverts. The company can be contacted in English. Please email us at export.britain@prahachamber.co.uk.	01-May-19
IT17	Czech Republic	Software and Computer Services	Export	British Companies only	**Operational Interface System for the GSMC (OIS)** - The purpose of this contract is the development and deployment of an Operational Interface System (OIS) that can support the staff operating the Galileo Security Monitoring System (GSMC) through an efficient and secure use of shared terminal assets to systems in the GSMC sites both at Saint-Germain-en-Lay (France) and Fucino (Italy) in Year 1 and Year 2 of the contract. It should include obsolescence management, replacement of redundant equipment and Level 2 and 3 maintenance throughout the duration of the contract. Please email us at export.britain@prahachamber.co.uk.	02-May-19
IT18	Czech Republic	Retail and Luxury , Giftware, Jewellery and Tableware	Export	British Companies only	**Mass Cosmetics** - An importer and distributor is looking for new manufacturers and suppliers of mass cosmetics. You should be able to supply all types of cosmetics such as: Shower gels and antibacterial products. They should be manufactured in large quantities and available in every store, not specialised or niche. The company is a leading mass cosmetic product importer into the Czech Republic and Slovakia, it supplies all the major international chains and independent trade. It has several significant UK cosmetic brands in its products portfolio. Please email us at export.britain@prahachamber.co.uk.	01-Jun-19
IT19	Czech Republic	Household goods, Furniture and Furnishings, Retail and luxury	Export	British Companies only	**Interior Lighting** - An e-shop is looking for new suppliers of interior lighting. You should be able to provide interior lights like: Table lamps, Standing lamps, Ceiling lamps, Spot lights. The shop is based in Prague and has over 5 million registered customers in 5 Central and Eastern Europe countries. It sells through flash sales which could be repeated and through longer term co-operation. It is a significant player on the market and uses TV adverts. The company can be contacted in English. Please email us at export.britain@prahachamber.co.uk.	01-Jun-19
IT20	Czech Republic	Biotechnology and Pharmaceuticals Healthcare and Medical	Export	British Companies only	**Pharmaceuticals and medical devices** - A company is looking for pharmaceuticals and medical devices products. It is a Swiss company who has an administrative and logistical base in Europe. It is looking for a manufacturer of pharmaceuticals or medical devices for: Gynaecology departments, Paediatrics departments and Pharmacies. They are able to establish an affiliate for you in th Czech republic or takeover the products for registration purposes. Please email us at export.britain@prahachamber.co.uk.	01-Jul-19
IT21	Czech Republic	Clothing, Footwear and Fashion, Food and Drink, Giftware, Jewellery and Tableware, Household goods, Furniture and Furnishings, Retail and Luxury, Textiles, Interior Textiles and Carpets	Export	British Companies only	**Retail pop-up stores** - A major shopping centre is looking for UK brands to present in pop-up concept stores. It will sell products including, but not limited to: Fashion, Home and living, Accessories and Fast food. It will be set for 3 to 6 months in Prague from September 2019. Similar projects to take place in Warsaw and Budapest. Please email us at export.britain@prahachamber.co.uk.	31-Aug-19
IT22	Czech Republic	Clothing, footwear and fashion, Textiles, interior textiles and carpets	Export	British Companies only	**Fabrics** - A leading fashion brand is looking for a supplier of quality fabrics and leather. You should be able to supply: high quality fabrics and leather for accessories such as belts and bags. Please email us at export.britain@prahachamber.co.uk.	30-Sep-19
IT23	Czech Republic	Communication, Electronics and IT Hardware, Security	Export	British Companies only	**Home automation** - A leading telecommunication operator is looking for UK's smart home technology expertise. The company is looking for a variety of solutions in smart home technology. Your expertise should: outline potential solutions, Maximise the sustainability of the proposed solution and improve business competitiveness. Please email us at export.britain@prahachamber.co.uk.	31-Dec-19
IT24	Czech Republic	Financial and Professional Services, Software and Computer services	Export	British Companies only	**Open Banking services** - A large international bank is looking for a third party provider who should provide a transactional history in internet banking solution. The e-cse must be consumer-facing. Please email us at export.britain@prahachamber.co.uk.	31-Dec-19
IT25	Czech Republic	Software and Computer services	Export	British Companies only	**Data Provider** - A company is looking for a partner that can provide analytical product data. You should be able to supply: Data providers, Data collection for open source intelligence and Forensic data collection, both as a software solution or provided as a service. Please email us at export.britain@prahachamber.co.uk.	31-Dec-19
IT26	Czech Republic	Business and Consumer Services, Communication, Electronics and IT Hardware	Export	British Companies only	**Internet of Things** - A leading telecommunication operator is interested in UK Internet of Things technology expertise. Your expertise should include: Outlining potential solutions, Maximising the proposed solution sustainability and improving business competitiveness. Please email us at export.britain@prahachamber.co.uk.	31-Dec-19
IT27	Czech Republic	Electronics and IT Hardware, Financial and Professional Services, Business and Consumer Services	Export	British Companies only	**Payment Terminal Technology** - A leading telecommunications operator is interested in payment technology. You should be able to provide an overview of potential solutions and propose a solution which will improve business competitiveness. Please email us at export.britain@prahachamber.co.uk.	31-Dec-19
IT28	Philippines	Environment, Financial and Professional Services	Export	British Companies only	**Environmental Consulting Services** - A global entity is looking for a study on the implications of global warming on the environment and natural resources. You must be able to review environmental reports and previous literature, assess the potential impacts of climate change on the environment and natural resources, review the impacts on marine natural resources, review current policies and programs regarding the environment, recommend new environmental policies and strategic policy amendments, recommend short and long-term programmes for the environmental sector and present findings to senior policy makers. Please email us at export.britain@prahachamber.co.uk.	18-Mar-19
IT29	Turkey	Financial and Professional Services, Water, Environment	Export	British Companies only	**Consultancy services** - A municipality needs consultancy services for a water supply and wastewater project. You must be able to provide consultancy services for replacing a 20km water supply network, extending a 2000m wastewater collection network, supporting the municipality with tenderset implementation, ensuring compliance with financing documents and monitoring the project. Please email us at export.britain@prahachamber.co.uk.	22-Mar-19
IT30	Turkey	Chemicals, metals, Minerals and Materials	Export	British Companies only	**Polyethylene Glycol 400 (Peg 400) products** - A company is looking for PEG 400 purchases made on a container basis for its production of textile, painting, press and plastic. Please email us at export.britain@prahachamber.co.uk.	30-Mar-19
IT31	Turkey	Chemicals, metals, Minerals and Materials	Export	British Companies only	**Vinyl Acetate Monomer** - A company is looking for Vinyl Acetate Monomer purchases made on a container basis for its production of textile, painting, press, rubber and plastic. Please email us at export.britain@prahachamber.co.uk.	30-Mar-19
IT32	Turkey	Chemicals, metals, Minerals and Materials	Export	British Companies only	**Caustic Soda pearl** - A company is looking for Caustic Soda Pearl purchases made on a container basis for its production of textile, painting, pertrochemicals, pastes, cement and press. Please email us at export.britain@prahachamber.co.uk.	30-Mar-19
IT33	Turkey	Chemicals, metals, Minerals and Materials	Export	British Companies only	**Hidrosic acid (Hedp)** - A company is looking for etidronic acid (Hedp). You should be able to supply etidronic acid on a container basis for its production of textile, painting, rubber and plastic. Please email us at export.britain@prahachamber.co.uk.	31-Mar-19
IT34	Turkey	Food and Drink	Export	British Companies only	**Refined Salt** - A food company is looking for refined salt purchases made on a container basis. Please email us at export.britain@prahachamber.co.uk.	31-Mar-19
IT35	Turkey	Food and Drink, Agriculture, Horticulture and Fisheries	Export	British Companies only	**Corn Stach** - A food company is looking for a 2 to 5 tons of corn stach purchase made on a container basis, bought as one load. Please email us at export.britain@prahachamber.co.uk.	31-Mar-19
IT36	Turkey	Chemicals, metals, Minerals and Materials	Export	British Companies only	**Methylene Chloride** - A company is looking for a methylene chloride supplier. You should be able to supply Methylene Chloride on a container basis. Please email us at export.britain@prahachamber.co.uk.	31-Mar-19
IT36	Turkey	Chemicals, Financial and professional Services	Export	British Companies only	**Chemical safety Consultancy** - A tender expected to be announced in the third quarter of 2018 for technical assistance to conduct chemical safety assessments. You must be able to provide technical assistance to improve the existing capacity of Turkish public entities, focus on chemical safety assessments and improve the chemicals management under the scope of EU REACH Regulation. Please email us at export.britain@prahachamber.co.uk.	16-May-19
IT37	Turkey	Food and Drink	Export	British Companies only	**Coconut Flakes** - A food and drink distributor is looking to import coconut flakes in retail packaging. You must be able to supply coconut flakes in retail packaging of around 200 grams per pack. Please email us at export.britain@prahachamber.co.uk.	30-Apr-19
IT38	Turkey	Food and Drink	Export	British Companies only	**Ready-Mix Desserts** - A food and drink company is looking to import ready-mix desserts in retail packaging. You must be able to supply baking mixes, ambient-ready desserts, biscuits, gluten-free and regular options. Please email us at export.britain@prahachamber.co.uk.	30-Apr-19
IT39	Turkey	Giftware, jewellery and Tableware, Household goods, Furniture and Furnishings, Retail and luxury	Export	British Companies only	**Kitchen Gadgets** - A home appliances distributor is interested in importing all types of kitchen gadgets. Please email us at export.britain@prahachamber.co.uk.	31-May-19
IT40	Turkey	Household goods, Furnitures and Furnishings, Retail and luxury	Export	British Companies only	**Small Domestic Appliances** - A leading home appliances distributor is looking for new products such as: microwave ovens, toasters, humidifiers, coffeemakers. The company is looking for a distributor with good connections to consumer electronics retailers and is looking for products suitable for sale to retailers of consumer electronics equipment. Please email us at export.britain@prahachamber.co.uk.	31-May-19
IT41	Turkey	Mechanical Electrical and Process Engineering, Electronics and IT Hardware	Export	British Companies only	**Printing machine** - A company is looking for a second-hand ROLAND 700 4c printing machine that should be made in 2015, 2016 or 2017and is able to use 5 colours plus coating. Please email us at export.britain@prahachamber.co.uk.	31-May-19
IT42	Turkey	Agriculture, Horticulture and Fisheries, Food and Drink, Consumer Services	Export	British Companies only	**Pet Food** - A trading company would like to meet with pet food suppliers. You should be able to supply dog chocolate drops, owl meat treats, fish treats and all types of pet food. Please email us at export.britain@prahachamber.co.uk.	01-Dec-19
IT43	Turkey	Chemicals	Export	British Companies only	**Raw Plastics** - A plastic goods manufacturer is looking to buy raw plastic materials from the UK. It needs Polypropylene, polystyrene, polyethylene terephtalate and colour masterbatch. Please contact us at export.britain@prahachamber.co.uk.	30-Dec-22
IT29	India	Science, Technology and Engineering	Export	British Companies only	**Assorted Material Testers and Measuring Equipment** - SPP in India are looking for a supplier of material testers and measuring equipment including: tensile strength testers, bending resistance testers and digital micrometers. Please contact us at export.britain@prahachamber.co.uk for information on this opportunity.	Ongoing
IT31	India	Science, Technology and Engineering	Export	British Companies only	**Aircraft System for Atmospheric Research & Maintenance** - The Indian Institute of Tropical Meteorology wants to purchase an instrumented aircraft system for atmospheric pressure. Please contact us at export.britain@prahachamber.co.uk for information on this opportunity.	22 May 2019